

## Message Text

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W  
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R 212320Z OCT 76  
FM AMEMBASSY MANAGUA  
TO SECSTATE WASHDC 1441

UNCLAS MANAGUA 4957

E.O. 11652: N/A  
TAGS: BEXP, NU  
SUBJECT: PROPOSED IOGA TRADE MISSION FROM OREGON

REF: STATE 259396

1. EMBASSY WOULD BE PLEASED TO HOST THE PROPOSED IOGA OREGON TRADE MISSION. ALTHOUGH EXPERIENCED COMMERCIAL OFFICER DUE TO BE TRANSFERRED IN MARCH AND HIS REPLACEMENT WILL JUST HAVE COME ON BOARD, EMBASSY SHOULD BE ABLE TO PROVIDE FULL SCALE SUPPORT DURING THE PERIOD PROPOSED.

2. THE MARKET POTENTIAL FOR THE GENERAL AGRIBUSINESS THEME IS EXCELLENT. NICARAGUA HAS A NUMBER OF AGRIBUSINESS PROJECTS IN THE WORKS, AND WE SHOULD HAVE ABSOLUTELY NO TROUBLE LINING UP USEFUL CONTACTS FOR THE TRADE MISSION MEMBERS. EMBASSY IS PREPARING A LIST OF PROJECTS, AND WE WILL FORWARD THE COMPLETED LIST TO USDOC FOR TRANSMITTAL TO THE OREGON MISSION ORGANIZERS WITHIN A FEW WEEKS.

3. IT IS MOST IMPORTANT THAT MISSION ORGANIZERS PROVIDE EMBASSY WITH INFORMATION ON MISSION MEMBERS AT LEAST FOUR WEEKS IN ADVANCE OF THEIR ARRIVAL IN NICARAGUA. EMBASSY WILL NEED SUCH INFORMATION IN ORDER TO PREPARE PUBLICITY AND ARRANGE APPOINTMENTS. SPECIFICALLY, EMBASSY WILL NEED TO KNOW:

(A) EXACT NAMES, TITLES, AND AFFILIATIONS OF EACH MISSION MEMBER.

(B) DETAILED DESCRIPTION OF FIRMS WITH WHICH EACH MEMBER IS AFFILIATED.

(C) THE TYPES OF ACTIVITIES EACH MISSION MEMBER SEEKS TO UNDER-

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TAKE IN NICARAGUA, SUCH AS INVESTMENT, SALE OF EQUIPMENT, CON-

SULTING, ETC.

(D) DESCRIPTION OF THE TYPE OF CONTACTS EACH MISSION MEMBER SEEKS,  
FOR EXAMPLE AGENTS, INVESTORS, DEVELOPMENT BANKS, ETC.

(E) WHICH MEMBERS SPEAK SPANISH AND WHICH MAY NEED THE SERVICES  
OF A TRANSLATOR.

4. EMBASSY WILL ALSO BE HAPPY TO MAKE OTHER ARRANGEMENTS FOR THE  
MISSION, SUCH AS LOCAL TRANSPORTATION SERVICES, HOTEL RESERVATIONS,  
INTRODUCTORY COCKTAIL PARTY, AIRPORT RECEPTION, NEWS CONFERENCE,  
AS LONG AS ALL COSTS ARE COVERED BY THE MISSION.  
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## Message Attributes

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